GROUP ASSIGNMENT

Green Valley Medical Center Case

Deliverables:
1. Complete Exhibits 2 and 3 (see a helpful hints below).
2. Prepare an Executive Summary (maximum 3 pages and minimum one page single spaced) that includes:
   a) Company background
   b) Decisions to be made and the decision rule.
   c) Alternatives, and
   d) The recommendation with justification.
3. Mandatory Appendix (does not count for the 3-page limitation in 2 above):
   a) Compute the Net Present Value of each of the two investment options using a discount rate of 6%, 8% and 10%.
   b) Compute the Internal rate of return for each of the two projects.
4. In class, be prepared for your group being called to discuss ANY of the above items from your Executive summary and the Mandatory Appendix.

NOTES:
1. The case is short (7 pages) but very intense. While the deliverables can be completed by dividing the work, every member of the group must be fully familiar with the case details and the contents of their group's deliverables.
2. Helpful hint for Exhibit 2. The points to be awarded are based on your assessments of the choices.
3. Physician Impact:
   - Say your group believes that the affected physicians will move their practices to other hospitals if the project is not accepted: Assign a score of -4.
   - Say your group also believes that the affected physicians will moderately increase their practices at the hospital if the project is accepted: Assign a score of +3. Now, your Physician Impact Score for this project is 7 (-4 is converted to a +4 for this purpose).

Repeat above steps for the Community Impact and Employee Impact.

Repeat above for the second project.

Transfer your scores to Exhibit 3.